



### **Video 3 Worksheet- Determining Minimum and Goal Income Requirements**

Now that we know we have ONE package with 9 sessions here I break down how we will begin to determine our price per session calculation. To do this we focusing on our minimum income needs and a goal income.

Once you have watched the video, come here to simply determine what you will need to earn on an annual basis for your minimum financial requirements then your goal income.

This is the simple part... what will take some time is going through your own numbers to determine the minimum financial requirements.

- What's the minimum monthly dollar amount you needed to meet your household expenses and not pull from savings or go into debt?
  
- Multiply this number by 12 (*months in a year*). What is the new minimum annual income?

Do the same for your goal income as well.

We will need these numbers for the fourth and last video of this series to calculate price per session.

Now go watch the fourth video!